Our guided tour through these projects highlights how ProVia’s professional-class products solve problems for architects & contractors.

ARCHITECTURAL PORTFOLIO

ProVia cares for details in ways others won’t.
THE PROJECT: Garden City Hotel

THE CLIENT: Morningstar Doors & Windows

THE TEAM: Willie Hauser with Morningstar Doors & Windows, Jon Miller with ProVia;

PROJECT OVERVIEW: We provided (22) vinyl sliding patio doors, for the Penthouse Suites, on the 9th floor.

www.gardencityhotel.com

PRODUCT: Prestige vinyl sliding patio door.

OF INTEREST: A TRADITION OF EXCELLENCE

The preferred Long Island address of a diverse and distinguished array of guests, ranging from the Vanderbilts, Astors and Kennedys to the cast of Sex and The City, The Garden City Hotel is also a home away from home for business travelers, locals and visitors from around the globe.
ProVia Multi-family Project:

DISCOVERY SQUARE

PROJECT DETAILS

THE PROJECT: Discovery Square Apartments

THE CLIENT: Lincoln Property Company

THE TEAM: Project Manager, Jon Miller with ProVia

PROJECT OVERVIEW: We supplied both entry doors and balcony doors for the units through two distributors due to our custom paint capabilities. For the entry door units, the door slabs and steel frames were one custom color and had a contrasting custom color utilized as a 6” wide stripe along the hinge edge outside. The balcony doors were painted a custom metallic paint color.

PRODUCT: 344 flush 20-gauge smooth steel doors, pre-hung in a Redi-Flex adjustable frame.

278 balcony doors were 460 DLA (Full lite) 20-gauge smooth steel doors, pre-hung in a full wood frame.

OF INTEREST: This is a new construction apartments project.
THE PROJECT: Wallhouse Hotel

THE CLIENT: Winesburg Builders

THE TEAM: Project Manager Robert Schlabach with Winesburg Builders and Ross Yoder with ProVia

PROJECT OVERVIEW: This local hotel was built to meet energy requirements. We were able to provide a complete exterior package including exterior doors, patio doors, windows and stone and also the interior rooms entry doors. The Wallhouse Hotel is a living testament to our line of products and is a landmark in the area. Designed with a modern look and feel, the custom paint and products complement the interior design very well.

PRODUCT: 75 prehung smooth fiberglass doors, 10 smooth steel doors, 135 vinyl picture windows and ProVia stone.

OF INTEREST: The doors were custom painted fire-rated smooth fiberglass with custom preps for frames and doors to match ‘card reader’ hardware. Windows were manufactured with 2” SDLs. Patio doors and windows were triple glazed (4mm) with Low-E & Argon.
THE PROJECT: Arbor Park

THE CLIENT: Home Properties

THE TEAM: Project Manager Bryan Sutton of St. Claire Window and Door, and Contractor - State LLC

PROJECT OVERVIEW: Home Properties purchased this property and chose to replace the wood doors with ProVia’s fiberglass entry door. These were chosen due to our pre-finishing capabilities as well as custom brickmold sizing availability.

PRODUCT: 204, woodgrain fiberglass doors, pre-hung in wood frames.

OF INTEREST: Due to the success of this project, we are now being offered additional opportunities with Home Properties, who is on the Top 50 List of Property Managers.
THE PROJECT: Greens at Liberty Road

THE CLIENT: Whiting-Turner Contracting

THE TEAM: Project Manager Todd Hetzer, with Whiting-Turner Contracting and Jon Miller, with ProVia

PROJECT OVERVIEW: Architects, Hord, Coplan, Macht, needed durability in an entry door for funding credits from the state of Maryland. They found our 20-gauge 2 panel door online, specced it pre-hung in steel Redi-Flex frames, and directed the General Contractor, Whiting-Turner Contracting to contact us.

PRODUCT: 134, prehung 20-gauge smooth steel doors.
**THE PROJECT:** Nye Park Apartments
Section 8 (HUD)

**THE CLIENT:** Frank McKenna, owner

**THE TEAM:** Project Manager Bill Melvin of Hartville Hardware

**PROJECT OVERVIEW:** They replaced entry and storm doors on a Section 8 housing facility. ProVia used an adjustable 18-gauge split jamb frame with ADA thresholds to produce an attractive residential look.

**PRODUCT:** 64 each of 006 style 20-gauge smooth steel doors and style 399 storm doors.

**OF INTEREST:** There was a lot of work in each install as the existing steel frame stops were filled in with mortar. Even though it took longer to complete because of this, the owner is very pleased with ProVia’s products and service.
THE PROJECT: Oak Ridge Apartments
Section 8 Low-Income Housing

THE TEAM: Project Manager Tom Horney, and Contractor Keusch Glass

PROJECT OVERVIEW: This apartment complex was built 25 - 30 years ago and was going
through a major renovation. Because of our quality and durability, our customer, Keusch Glass, was able to sell them on our 20-gauge
smooth steel entry doors and 20-gauge smooth steel patio doors even though we were not the lowest price.

PRODUCT: 87 entry doors and 62 patio doors in wood frames. Our products
had the performance ratings necessary to sell into this demanding
low-income housing market.

OF INTEREST: This is an excellent example of a committed customer’s ability to sell
our superior products because of their familiarity with who we are as
a company, even though we weren’t the lowest priced.
THE PROJECT: Reading / Oakbrook

THE CLIENT: Reading Housing Authority

THE TEAM: Project Manager, Pat Aita - Interstate Building Materials, with Contractor, BG Contracting and Architect, Honeywell

PROJECT OVERVIEW: Specs called for a heavy-duty 18-gauge, ENERGY STAR® compliant door, we were able to show our 20-gauge door met all the requirements and it was approved.

PRODUCT: 980, prehung 20-gauge smooth steel doors.

OF INTEREST: The spec called for mortise hardware, which meant we needed to call on our engineering and production teams to modify the doorline so it would accept mortise hardware. This is now something we are able to offer within our Non-Residential Program.
THE COVE

THE PROJECT DETAILS

THE PROJECT: The Cove

THE CLIENT: Bill Mullet and Willis Schlabach

THE TEAM: Project Managers Bill Mullet and Willis Schlabach, contractor Aaron Yoder, and Ross Yoder with ProVia

PROJECT OVERVIEW: These condos are constructed with ProVia doors, windows, siding and stone.

PRODUCT: Ongoing project with a total of 28 units with ProVia’s doors, windows, siding, and stone.

OF INTEREST: The general contractor was looking for a manufacturer which could provide the doors, windows, siding, and stone products needed in bulk. This made coordinating deliveries of products easier to schedule.
THE PROJECT: Washington University
Off-campus student housing

THE CLIENT: Custom Discount Exteriors

THE TEAM: Tom Priester, General Manager

PROJECT OVERVIEW: Because most of Quadrangle’s housing is in a formerly depressed area of St Louis, they are very conscious of security. Our 20-gauge door, with it’s Level 40 security rating fits their needs. Also, we can supply them with a quality vinyl window at a competitive price.

PRODUCT: 52 doors YTD, mostly 006 and some 460DC doors with laminated glass, all in steel L-frame doors. We have also supplied them with 800 - 200 Series Double Hung windows, YTD.

OF INTEREST: This general manager worked hard to establish a strong relationship and win annual contracts to fill their window and door needs by being extremely responsive. ProVia helps by delivering quality products consistently on time, at a very competitive price.
ProVia Multi-family Project:
WILLOWDALE CROSSING

PROJECT DETAILS

Doors  
Windows  
Siding  
Stone

THE PROJECT: Willowdale Crossing

THE CLIENT: St Claire Window and Door

THE TEAM: Brian Sutton and Andy Reilly, with St Claire Window and Door and Jon Miller, with ProVia

PROJECT OVERVIEW: These Signet Oak doors, a light-duty non-residential product, were used where typically an aluminum storefront type unit would have been used, but St. Clair Window and Door were able to sell our units due to their durability and more residential appearance.

PRODUCT: 4 non-residential entry door units, with custom grid patterns.

OF INTEREST: This project is a good example of how our entry doors can be used in the common areas of a multi-family property.
THE PROJECT: Fairmont Condos

THE CLIENT: ABC Supply, Springfield, VA

THE TEAM: Project Manager Jeremy Hayden and Bryan Banks of ABC Supply Co.

PROJECT OVERVIEW: This project was initially done with a competitor's door, and the owner made the contractor take them out, and replace them with our door. These are installed as entry way units, into apartment buildings, and the initial doors were just not heavy enough to take that kind of use.

PRODUCT: 9 of our 20-gauge smooth steel doors with sidelites.

OF INTEREST: We were able to put the closer reinforcement in a custom location, to allow them to use their original closers, prep the frame for an electric strike, and prep the doors for their original Grade 1 lockset. We were also able to paint these in a custom color, to match their color scheme.
THE PROJECT: Princeton Properties Apartment Community

THE CLIENT: SRS Distribution

THE TEAM: Dan Stock, Jr. and Ross Yoder with ProVia

PROJECT OVERVIEW: The customer needed a competitively priced white vinyl window that met Energy Star® requirements. The entry unit sidelites required special prepping for the intercom units.

PRODUCT: 741 windows and 20 smooth fiberglass entry units with sidelites and electronic strikes.

OF INTEREST: This project is a perfect example of creating a relationship with a property manager (Princeton Properties) then running it through our distribution network. It was pull-through business with a loyal customer who we have a good working relationship with.
THE PROJECT: Monticello

THE CLIENT: St. Claire Window and Door Corporation

THE TEAM: Project Manager Bryan Sutton, contractor St. Claire Window and Door Corporation, and Jon Miller with ProVia

PROJECT OVERVIEW: Renovation project of apartment homes where they used our 20-gauge steel swinging triple patio door units on the first floor.

PRODUCT: Customer needed 134 of our 20-gauge smooth steel triple patio doors.

OF INTEREST: Renovation project of apartment homes where they used our 20 gauge steel swinging triple patio doors on the first floor.
THE PROJECT: Mid-Town

THE CLIENT: Landmark Exteriors, Inc.

THE TEAM: Project Manager Zach Smart contractor McShane Construction, John Long and Ross Yoder with ProVia

PROJECT OVERVIEW: Customer required Energy Star® certified patio doors. WE Supplied them with outswing full-lite patios.

PRODUCT: Customer installed 133 of our full 460, 20-gauge smooth steel patio doors.

OF INTEREST: We developed a relationship with the Contractor (McShane) and the distributor, John Long. Although there were challenges with an ADA Compliant threshold, working together as a team, we were able to hurdle all obstacles and complete the job.
THE PROJECT: Corner 365

THE CLIENT: ABC Supply, Inc. (Wichita)

THE TEAM: Builders, Inc, Tom McNeil and Ross Yoder with ProVia

PROJECT OVERVIEW: Customer needed replacement windows for their property. They needed factory mulling for very large units.

PRODUCT: 340 of our Integra® 200 Series windows.

OF INTEREST: This project happened because of the relationship between our Account Manager and ABC Supply’s Tom McNeil (Tommy Mac). Mutual respect for each other helps move projects like Corner 365. Tomy got us in the project and we helped him out by doing something we have never done with windows this large: we factory mulled them.
THE PROJECT: UMass North Village, student housing

THE CLIENT: UMass (Amherst)

THE TEAM: Project Manager Jack Carvalho (Bradco Springfield, VA) and Ross Yoder with ProVia

PROJECT OVERVIEW: Student Housing development in need of new doors and storm doors. We matched a combination unit, of 20-gauge smooth steel doors with our 099 security screen doors. The project was focused on security, beauty and durability; we were called because of the offering of both Entry and Storm Doors. PRODUCT: 134, prehung 20-gauge smooth steel doors.

OF INTEREST: Front doors were 20-Gauge smooth steel 6-panel doors and back doors were 1/2-lite doors. We had ADA threshold’s used for the entire project. We used our ‘security’ storm door (099) that has stainless steel screening, provides security along with durability.
THE PROJECT: Dickey Hill

THE CLIENT: St. Claire Window and Door Corporation

THE TEAM: Project Manager Nick Horstkamp, contractor St. Claire Window and Door Corporation, and Jon Miller with ProVia

PROJECT OVERVIEW: Customer needed steel L-frame doors to replace existing unit entry doors. 101DC and 460DC steel entry doors were installed.

PRODUCT: 204 entry door pre-hung in steel L-frames.

OF INTEREST: After doors were installed the project had issues with break-ins, where the perpetrator would break the 10 x 10 glass, then reach through to unlock the doors. ProVia fixed this by supplying steel window rim for the affected doors, then they installed laminated glass which they sourced locally.